

Biotechnology

IMMP - NASDAQ April 30, 2019

Intraday Price 04/30/2019 **\$1.95**
 Rating: Buy
 12-Month Target Price: \$7.00
 52-Week Range: \$1.77 - \$4.21
 Market Cap (M): 65.1
 Shares O/S (M): 33.4
 Float: NA
 Avg. Daily Volume (000): 265
 Debt (M): \$6.2
 Dividend: \$0.00
 Dividend Yield: 0.0%
 Risk Profile: Speculative
 Fiscal Year End: June

Total Expenses ('000)

	2018A	2019E	2020E
H1	7,058	8,364A	8,515
H2	7,032	8,531	9,225
FY	14,090	16,895	17,739



Immutep Limited

Buy

Immutep Provides Corporate Update, Data Points Ahead in 2019

Summary

- Immutep provided a corporate update on its ongoing clinical programs. We estimate the company has ~\$15M in cash, providing runway into 2020.
 - AIPAC Phase 2b - metastatic breast cancer: efti + paclitaxel combination; >90% now enrolled (211 of N=226); full recruitment expected end of 2Q19; Primary endpoint PFS data potentially to report in 4Q19.
 - TACTI-002 Phase 2 – 1L & 2L lung and 2L head & neck cancer study (N=109) of efti + Keytruda combination; 11 patients enrolled; first data expected mid-19.
 - Insight-004 Phase 1 - solid tumor: efti + avelumab; trial to initiate 2Q19 with initial data in 4Q19.
- We are also watching two of Immutep's key partners: GlaxoSmithKline (GSK - NR) is initiating a P2 study with GSK'781 (derived from Immutep's IMP731) in ulcerative colitis; Novartis (NVS - NR) now has 5 ongoing programs with LAG525 (derived from Immutep's IMP701).
- Conclusion.** The next chapter of checkpoints likely hinges on combinations, and investment in LAG-3 continues to build among biopharma and biotechs. With four LAG-3 related product candidates (in immune-oncology and autoimmune disease) in development and five partnerships, Immutep is poised to emerge as a leader in the LAG-3 space, in our view.

Details

Eftilagimod, AIPAC study: The randomized, multinational, double-blind Phase 2b registration study (N=226) of efti is an adjuvant therapy in combination with frontline paclitaxel therapy in metastatic breast cancer. Progression-free survival (PFS) is the primary endpoint. In the safety run-in phase (n=15), the overall response rate with the combination was 47%, which is substantially greater than the historical 22-33% with paclitaxel monotherapy. To date, 211 patients have enrolled out of the N=226 target. With full recruitment now expected by end of 2Q19, the first PFS readout is expected within the next 11 months, though initial data could be reported as soon as 4Q19.

Eftilagimod, TACTI-002 study. The multicenter, open-label P2 collaboration with Merck (MRK - NR) in NSCLC (PD-X naive, 1L and PDX-refractory, 2L) and recurrent H&N cancer (2L) will enroll up to N=110, across ~15 sites in US, EU and Australia, and evaluate efti in combination with pembrolizumab. The primary endpoint of the study is objective response rate (ORR) according to iRECIST. Key secondary endpoints include: safety and tolerability of the combo; response rate according to RECIST 1.1; disease control rate (DCR); progression free survival (PFS); overall survival (OS); and pharmacokinetic and immunogenicity profile of efti. Patient recruitment initiated in 1Q19. 11 patients enrolled to date; data in mid-19.

Eftilagimod, INSIGHT-004 Trial, collaboration with Merck KGaA (MKKGY - NR) / Pfizer (PFE - NR). The P1 INSIGHT trial of the efti + avelumab in solid tumors continues to enroll (N=13 so far). With the trial expansion (INSIGHT-004) in collaboration with Merck and Pfizer recently approved, the study is expected to recruit its first patient in 2Q19 with target enrollment of N=12, data updates potentially by YE19.

Jason McCarthy, Ph.D.
 (212) 895-3556
 jmccarthy@maximgrp.com

DISCLOSURES

Immutep Limited Rating History as of 04/29/2019

powered by: BlueMatrix



Maxim Group LLC Ratings Distribution		As of: 04/29/19	
		% of Coverage Universe with Rating	% of Rating for which Firm Provided Banking Services in the Last 12 months
Buy	Fundamental metrics and/or identifiable catalysts exist such that we expect the stock to outperform its relevant index over the next 12 months.	83%	38%
Hold	Fundamental metrics are currently at, or approaching, industry averages. Therefore, we expect this stock to neither outperform nor underperform its relevant index over the next 12 months.	16%	31%
Sell	Fundamental metrics and/or identifiable catalysts exist such that we expect the stock to underperform its relevant index over the next 12 months.	1%	0%

**See valuation section for company specific relevant indices*

I, Jason McCarthy, Ph.D., attest that the views expressed in this research report accurately reflect my personal views about the subject security and issuer. Furthermore, no part of my compensation was, is, or will be directly or indirectly related to the specific recommendation or views expressed in this research report.

The research analyst(s) primarily responsible for the preparation of this research report have received compensation based upon various factors, including the firm's total revenues, a portion of which is generated by investment banking activities.

Maxim Group makes a market in Immutep Limited

Maxim Group expects to receive or intends to seek compensation for investment banking services from Immutep Limited in the next 3 months.

IMMP: For Immutep, we use the BTK (Biotechnology Index) as the relevant index.

Valuation Methods

IMMP: Our therapeutic model assumes a royalty structure for each LAG-3 product, initially with IMP701 and IMP731 in 2020 and followed by IMP321 in 2023 (breast cancer). Our models assume risk adjustments for each product based on the stage(s) of development. Our therapeutic models assume a risk adjustment. We then apply a 30% discount to our free-cash-flow, discounted EPS, and sum-of-the-parts models, which are equally weighted to derive a price target.

Price Target and Investment Risks

IMMP: Aside from general market and other economic risks, risks particular to our price target and rating for Immutep include: (1) Development—To date, LAG-3 checkpoint modulators have not been approved; (2) Regulatory—The company's ongoing and future studies may not be sufficient to gain approval; (3) Commercial—The company lacks commercial infrastructure to support a launch if approved; (4) Financial—The company is not yet profitable and may need to raise additional capital to fund operations; (5) Collaborative—The company has ongoing collaborations with large pharmaceutical companies who could back out of the partnerships, setting back development on product lines and increasing costs; (6) High volatility of the company's stock price.

RISK RATINGS

Risk ratings take into account both fundamental criteria and price volatility.

Speculative – Fundamental Criteria: This is a risk rating assigned to early-stage companies with minimal to no revenues, lack of earnings, balance sheet concerns, and/or a short operating history. Accordingly, fundamental risk is expected to be significantly above the industry. Price Volatility: Because of the inherent fundamental criteria of the companies falling within this risk category, the price volatility is expected to be significant with the possibility that the investment could eventually be worthless. Speculative stocks may not be suitable for a significant class of individual investors.

High – Fundamental Criteria: This is a risk rating assigned to companies having below-average revenue and earnings visibility, negative cash flow, and low market cap or public float. Accordingly, fundamental risk is expected to be above the industry. Price Volatility: The price volatility of companies falling within this category is expected to be above the industry. High-risk stocks may not be suitable for a significant class of individual investors.

Medium – Fundamental Criteria: This is a risk rating assigned to companies that may have average revenue and earnings visibility, positive cash flow, and is fairly liquid. Accordingly, both price volatility and fundamental risk are expected to approximate the industry average.

Low – Fundamental Criteria: This is a risk rating assigned to companies that may have above-average revenue and earnings visibility, positive cash flow, and is fairly liquid. Accordingly, both price volatility and fundamental risk are expected to be below the industry.

DISCLAIMERS

Some companies that Maxim Group LLC follows are emerging growth companies whose securities typically involve a higher degree of risk and more volatility than the securities of more established companies. The securities discussed in Maxim Group LLC research reports may not be suitable for some investors. Investors must make their own determination as to the appropriateness of an investment in any securities referred to herein, based on their specific investment objectives, financial status and risk tolerance.

This communication is neither an offer to sell nor a solicitation of an offer to buy any securities mentioned herein. This publication is confidential for the information of the addressee only and may not be reproduced in whole or in part, copies circulated, or disclosed to another party, without the prior written consent of Maxim Group, LLC ("Maxim").

Information and opinions presented in this report have been obtained or derived from sources believed by Maxim to be reliable, but Maxim makes no representation as to their accuracy or completeness. The aforementioned sentence does not apply to the disclosures required by FINRA Rule 2241. Maxim accepts no liability for loss arising from the use of the material presented in this report, except that this exclusion of liability does not apply to the extent that such liability arises under specific statutes or regulations applicable to Maxim. This report is not to be relied upon in substitution for the exercise of independent judgment. Maxim may have issued, and may in the future issue, other reports that are inconsistent with, and reach different conclusions from, the information presented in this report. Those reports reflect the different assumptions, views and analytical methods of the analysts who prepared them and Maxim is under no obligation to ensure that such other reports are brought to the attention of any recipient of this report.

Past performance should not be taken as an indication or guarantee of future performance, and no representation or warranty, express or implied, is made regarding future performance. Information, opinions and estimates contained in this report reflect a judgment at its original date of publication by Maxim and are subject to change without notice. The price, value of and income from any of the securities mentioned in this report can fall as well as rise. The value of securities is subject to exchange rate fluctuation that may have a positive or adverse effect on the price or income of such securities. Investors in securities such as ADRs, the values of which are influenced by currency volatility, effectively assume this risk. Securities recommended, offered or sold by Maxim: (1) are not insured by the Federal Deposit Insurance Company; (2) are not deposits or other obligations of any insured depository institution; and (3) are subject to investment risks, including the possible loss of principal invested. Indeed, in the case of some investments, the potential losses may exceed the amount of initial investment and, in such circumstances, you may be required to pay more money to support these losses.

ADDITIONAL INFORMATION IS AVAILABLE UPON REQUEST



Corporate Headquarters

The Chrysler Building
405 Lexington Ave., 2nd FL
New York, NY 10174
Tel: 212-895-3500

Capital Markets/Syndicate: 212-895-3695

Corporate Finance: 212-895-3811

Corporate Services: 212-895-3631

Equity/Options Trading: 212-895-3790

Equity Research: 212-895-3736

Fixed Income Trading: 212-895-3875

Global Equity Trading: 212-895-3623

Institutional Sales: 212-895-3873

Institutional Sales Trading: 212-895-3873

Port./Transition Trading: 212-895-3567

Prime Brokerage: 212-895-3723

Wealth Management: 212-895-3624

Woodbury, Long Island

20 Crossways Park Drive North
Suite 304
Woodbury, NY 11797
Tel: 516-393-8300

Red Bank, New Jersey

246 Maple Avenue
Red Bank, NJ 07701
Tel: 732-784-1900

West Palm Beach, Florida

105 South Narcissus Avenue
Suite 222
West Palm Beach, FL 33401
Tel: 561-508-4433

San Rafael, California

4040 Civic Center Drive
Suite 200
San Rafael, CA 94903
Tel: 212-895-3670